

Commitment to Education

2008 Profile:

- New York State Company
- Headquartered in Herkimer
- 65+ Employees
- \$42 Million in Revenue for 2007
- Five Sales Offices Statewide
- Fully certified statewide engineering staff
- Communications Network Lifecycle Service Provider
- Multi-Vendor Service Organization
- Cisco Silver Certified Partner
- Unified Communication Specialization
- Network Security Specialization
- Wireless LAN Specialization

Annese

Founded in 1970, Annese transforms businesses with network communications solutions. We believe that your communications network is the engine that connects your people and their ideas to one another... and to your business.

At Annese, we take a personal approach to developing a voice, video and data network that meets your unique goals. This approach includes preparation, planning, design, implementation, operation/maintenance, and optimization.

See the difference with Annese—
800-723-2213.

Customer Service Policy

At Annese, our customers are an extension of our family. We know that our customer and their employees have the ultimate impact on the success and growth of this company.

Respect

We respect our customers' questions, comments, and concerns. We work to answer and provide explanations on any matters which we feel our customer is unsure of.

Honor

We honor and value the customer-partner relationship we have built.

Engage

We engage our customer and its employees in decisions or situations where the requirements or specifications of a project have changed, adjusted, or realigned.

Guide

We guide our customers in all steps, phases, and processes where we believe our customer will benefit from our service experience and product knowledge.

New York State Focus

- Elementary Education
- Higher Education
- State and Local Government
- Business
- Healthcare

Service At Its Best

Annese Service provides multi-vendor maintenance and service offerings that include:

- Annese Remote Managed Service
- Onsite Managed Services
- Staging and Integration
- Installation
- On-site Maintenance
- Professional Consulting
- Project Management
- Training

Recognition

- Cisco Commercial Partner of the Year for the Eastern Region
- Cisco Silver Certified Partner
- Best Company to Work For in New York State- NYS-SHRM
- Top Cisco Unified Communication Solution Provider
- Ranked #2 on 2008 Albany Business Journal: Largest Computer Networking Companies for the Capital Region
- Award Winning Customer Satisfaction Rating
- #1 with Cisco in Enterprise Accounts
- Government Technology East (GTC) "Best Solutions" Award Winner
- Ranked on VARBusiness 500 List of North America's Top Solution Providers

Eliminate Your Challenges

Unified Communications and Applications

Agility

Drive academic excellence with education-rich media content.

IP Videoconferencing technology gives educators the opportunity to open the classroom to the world, without the added stress of permission slips, chaperones, and student safety.

- Enable classrooms to communicate with other students in their country or around the world
- Allow teachers and staff to attend district-wide meetings online and in their office, eliminating travel and time
- Expand your students' learning with instructors, experts, and education resources available around or even outside your district

Productivity

Today, the question is not whether you should deploy a wireless network, but rather, how you can deploy one in a secure and cost-effective manner.

Districts across the state are seeing the value of wireless mobility. Mobility provides flexible, productive collaboration among students and faculty, while providing solutions to overcome the limitations of old buildings, or economic savings to add new buildings. Let us help you

- Provide the most secure wireless LANs
- Lower your total cost of ownership
- Provide the scalability and reliability of wired LANs

Security

With IP Video Surveillance, administrators and teachers can monitor student activities, protect campus assets, and collaborate with parents on student activities.

Video Surveillance allows you to quickly view, manage, and record video using your IP network and a standard Internet browser.

Video can be securely accessed anywhere, at any time. Archived videos can be stored locally or outside your district and used to provide clear evidence in disciplinary situations, and, also clipped and shared with parents and teachers to bridge parent-teacher communication.

Return on Investment

Consolidate your voice, video, and data networks onto one platform with Cisco Unified Communications.

Start by upgrading your phone system—Cisco Unified IP phones aren't like regular phones. They provide better district-wide communication, increase safety and security within schools and districts, all while offering significant return for your investment.

- Improve communication with parents and enhance connections between district staff members
- Collaborate with applications like outbound dialing, paging, student attendance, bells and alarms, and videoconferencing
- Automate processes and everyday administrative operations
- Deliver district-wide emergency messages to parents and classrooms within minutes



Annese has implemented over 12,000 Cisco VoIP Phones in the New York State Education Market